



Driving education since more than 25 years





#### **VISION**

To be one of the preferred Business Schools in India

#### **MISSION**

- To provide an education that equips students with knowledge, skills and attitude that meets industry expectations.
- To develop critical thinking and innovative skills through experiential learning, applied research and mentoring.
- To instill and nurture sense of ethics and values in students.
- To impart leadership and collaborative skills with high professional competence.









### Accreditation

2002



ISO 9001:2015 Certification awarded by LRQA in August 2018 2016



Accreditation by the Accreditation Council for Business Schools and Programs (ACBSP).

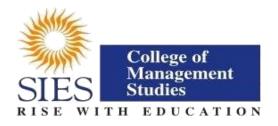
2018



One of the few Business Schools in India with NAAC accreditation 2021



Accreditation received for MMS & MCA programs



## **Accolades & Ranking**







Ranked 1st in Mumbai for 2023 Ranked 21st (All India), 2023

Ranked 6<sup>th</sup> in West Zone and 4<sup>th</sup> in Maharashtra for 2022



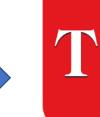






Ranked 36th (All India), 2022 Ranked 6th (Mumbai) in 2022











Top 10 Sales & Marketing Institutes in *India, 2022* 





Programs	Year of commencement	Affiliation	Intake
MMS - 2 years (Marketing, HR, Operations, Finance)	1995	University of Mumbai	180
<b>PGDM - 2 years</b> (Marketing, HR, Operations, Finance)	1996	AICTE	120
PGDM Pharma - 2 years (Marketing, Operations)	1997	AICTE	60
PGDM Biotech - 2 years (Marketing, Operations)	2006	AICTE	30
AIMA PGDM - 2 years (Marketing, HR, Operations, Finance)	2012	AICTE	60
Master in Computer Applications - 2 years (MCA)	2001	University of Mumbai	60





# **Programs Offered**





# Facilities & Infrastructure for Student Development





Auditorium



**Lecture Room** 



Library



**Amphitheatre** 



**Computer Centre** 



**Seminar Hall** 



#### **Innovative Courses**





Innovation in **Marketing** specialization includes:

- ✓ CRM
- ✓ Integrated Advertising & Communication
- ✓ Digital Marketing
- ✓ Marketing Analytics



Innovation in **Finance** specialization includes:

\_\_\_\_\_

- ✓ Digital Finance
- ✓ RAVS
- ✓ Behavioural Finance
- **✓** Financial Analytics



Innovation in **Human Resource** specialization includes:

\_\_\_\_\_

- ✓ Psychometric Test
- ✓ Performance Management
- ✓ HR Analytics
- ✓ HRIS



Innovation in **Operations** specialization includes:

.\_\_\_\_

- ✓ Six Sigma
- ✓ Business Analytics
- ✓ Qualitative Models
- ✓ Project Management
- ✓ Business processes





# **Pedagogy**

#### **Teaching Learning Process**



**CASE STUDY** 



**SIMULATIONS** 



**EXPERIENTIAL LEARNING** 



**PROJECTS & INTERNSHIPS** 



**GUEST LECTURES** 



RESEARCH **PROJECTS** 



**MANAGEMENT COMPETITIONS** 



**SOCIAL INTERNSHIPS** 

#### **All Round Development Programs**

Skill Linked **Immersion** Program

Idea Research

Market Based Projects

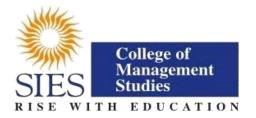
Ideathon

Global **Immersion** Program

International Conclave & Seminars

**Sports Meet** 

Students' **Festivals** 









# Aldrin Castelino 1st prize

Habitux Photography, *XIMB*Spectrum Photography
Competition, *IIM Kozhikode* 

#### Pooja Bhatia 1<sup>st</sup> prize

Analytica call for articles, *IIM Rohtak*Gita Tales call for articles, *KJ Somaiya* 

Akshay Brid Rupal Mayekar Vaishnav Menon

1<sup>st</sup> prize

Publicite, E-Summit 2021, NMIMS Indore

Akash Shetty
Madhav Jindam

2nd prize

The Scam Night Rises, SIBM Pune

Saloni Bokil
Omkar Gawade

2nd prize

Mad Men Advertising
Competition,
Indian School of Business &
Finance



#### **Student's Committees**





**Students Council** 



**Academic Committee** 











E-Cell



Sponsorship Committee









Year	Highest Package (LPA)	Average Package (LPA)				
PGDM & MMS						
2022-23	23	9.1				
2021-22	20	8.1				
2020-21	18.5	7.2				
2019-20	18	7.2				
Pharma & Biotech						
2022-23	15.2	7.2				
2021-22	13	7.0				
2020-21	11	6.5				
2019-20	11	6.0				
MCA						
2021-23	8.64	5.3				
2019-21/2020-22	8	4.5				
2018-21	7	3.8				
2017-20	6.4	3.5				





# Placements at SIESCOMS and SIESSBS





# Internships 2023

COURSES	HIGHEST STIPEND	AVERAGE STIPEND	DURATION
PGDM/MMS/AIMA	64K	21K	2 Months
Pharma/Biotech	80K	12K	2-3 Months
MCA	234K	50K	6 Months

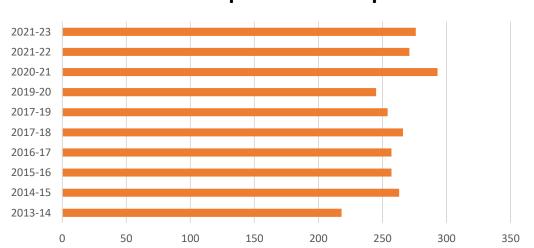


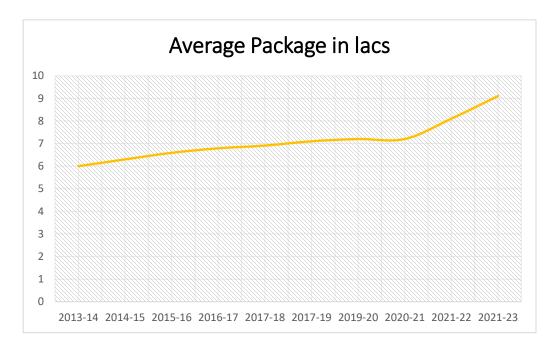


#### **Placement Trends @ SIES**

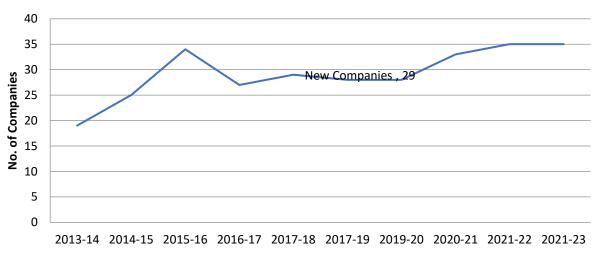


#### **Total Companies on campus**

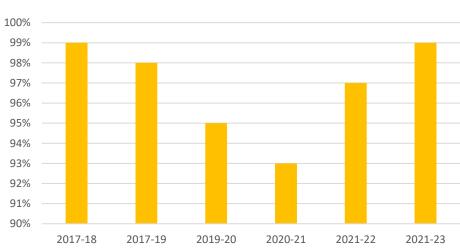




#### **New Companies**

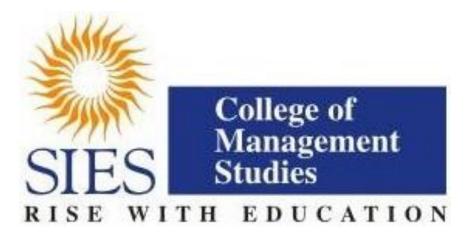


#### **Placement Index**

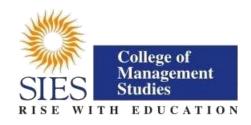


# Placement Timelines - Management Programs

- Pre-Placement Talk Sep 2023onwards
- Final Placement Start Date 12th October 2023
- Final Placement Joining 1<sup>st</sup> Feb 2024 onwards
- Summer Internship Placement Start Date 15<sup>th</sup> Nov 2023
- Summer Internship Duration 2<sup>nd</sup> May 2024 to 30<sup>th</sup> June 2024
- Winter Internship Placement Start Date 15<sup>th</sup> Nov 2023
- Winter Internship Duration 1st Feb 2024 to 15<sup>th</sup> April 2024









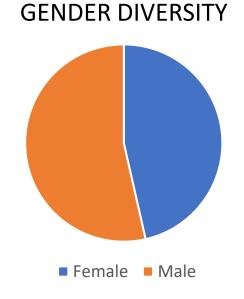
## **Placement Timelines - MCA Program**



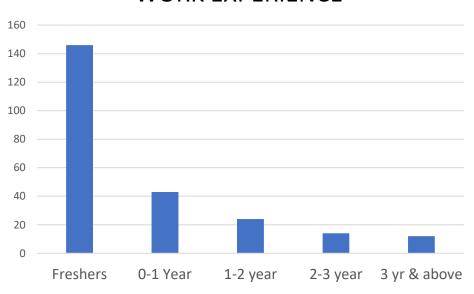




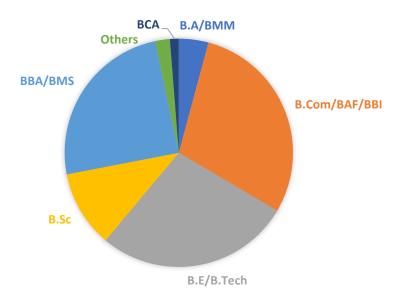
#### Batch Profile MMS / PGDM 2022-24

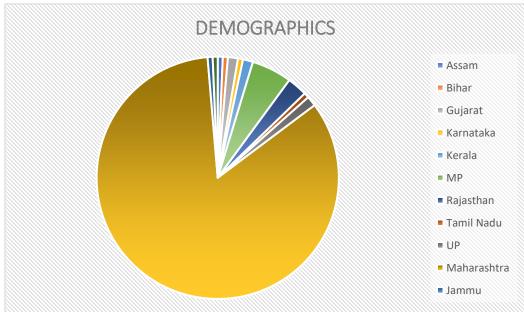


#### **WORK EXPERIENCE**



#### **ACADEMIC BACKGROUND**

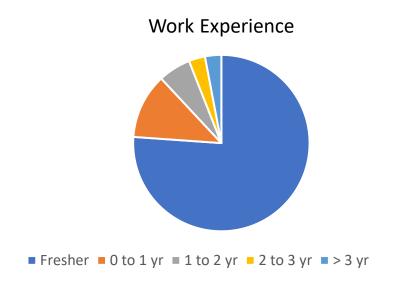


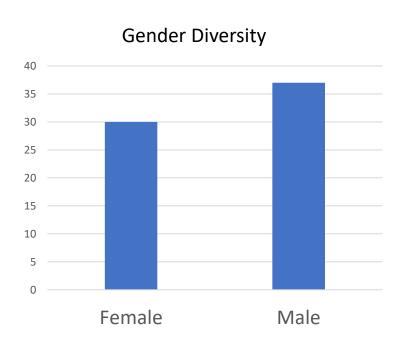


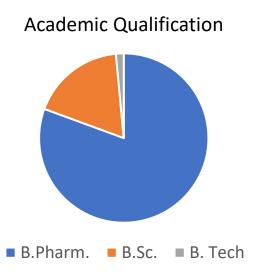




#### Batch Profile Pharma / Biotech 2022-24



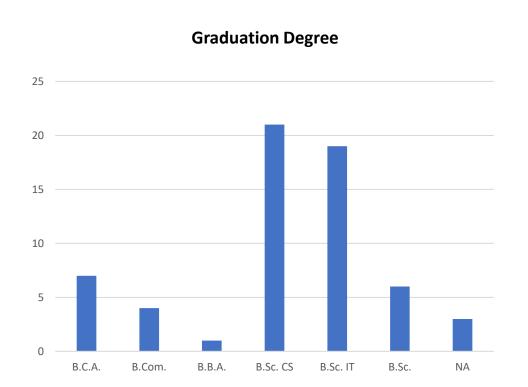


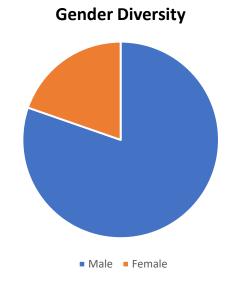






## Batch Profile MCA 2022-24











# Few Distinguished Alumni of SIES

Batch	Name	Designation	Company
MMS 1995-1997	Nirmal Nair	Global Talent Acquisition	Network 18
MMS 1995-1997	Krishnan Akhileswaran	Group CFO	Apollo Hospitals Enterprise Ltd
MMS 1996-1998	Anup Rau	Managing Director & CEO	Future Generali India Insurance Company Limited
MMS 1997-1999	K S Meenakshi	CEO, Global Head - Business Delivery Centers	Credit Suisse
PGDM 1997-1999	Rashi Gupta	HR Operations Lead	LTI (L&T Infotech)
MMS 1998-2000	Abhishek Bhate	Managing Director	Wurth IT India Pvt Ltd
MMS 1998-2000	Vivek Padiyar	Head - Corporate Communications	TATA Consultancy Services
PGDM 1999-2001	Anand Narasimhan	Managing Editor Spl Projects & Sr Anchor	Network 18 Media and Investments
PGDM PM 1999-2001	Pankaj Upadhyay	Ex Vice President, Sales and Marketing	Akumentis Pharmaceutical Ltd
PGDM BM 2006-2008	Sitara Panikar	Director Marketing and Commercial Excellence of India	Beiersdorf
Ex-PGDM First Batch	Unnikrishnan Vasu	Vice President	Ugam Solutions

#### Morgan Stanley







































PHOENIX

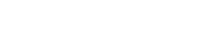






















DARASHAW

ALL ABOUT TRUST





HyperCITY

MERU RELY ON US

























vodafone













Looking forward to meeting you at our campus.

Thank You

